

Grip SaaS Security Control Plane

Safeguard business-led IT and modern work

Global visibility and control over the SaaS estate

The fluid, entangled SaaS attack surface—composed of core IT and business-led SaaS—causes several concerns for security leaders, punctuated in the era of modern work. SaaS risks have already outgrown traditional means of controlling and containing them, overwhelming existing solutions and security teams scrambling for coverage.

The challenge for today's enterprise is to unify SaaS security—core-IT and business-led IT—to make SaaS safe for everyone, anywhere, and on-demand.

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Today, SaaS security consists of blending key capabilities from a patchwork of technologies ill-suited to business-led IT strategies. That is why customers choose Grip—easy to deploy, rapid time to value, unified SaaS security, zero disruptions.

- **Discover.** Zero-touch deployment, automated discovery with high-fidelity attribution.
- **Prioritize.** Personalized, relevant risk indicators across apps, users, data, and connections.
- **Secure.** On-demand access control for every SaaS app—no exceptions, no disruptions.
- **Orchestrate.** SaaS security automation tuned to business-led IT strategy.

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Personalized SaaS
Attack Surface

Real Word Observations

10 + Year History,
Identify Dangling
Access

Risk Scoring & Dynamic
Insights

Emerging Risk &
Malicious SaaS

Core- IT & Business-Led
SaaS



Policy, Risk Modeling
And Access Control



Workfolws &
Automation

Key benefits & capabilities

Unified SaaS Visibility

Discover sanctioned and unsanctioned SaaS, pinpoint overly permissive and dangling access, and prioritized risk based on real-world usage.

Reality-based Risk Indicators

Identify reality-based risks relevant to all SaaS in your environment—sanctioned, unsanctioned, core-IT, business-led—including operational and functional exposure insights.

Universal Secure SaaS Access

Enable secure access and automatically generate strong passwords for any app, extending SSO experience beyond the reach of existing tools.

Intelligent Workflows

Tailor automated triggers and workflows for offboarding, access revocation, security policy and justification, and SaaS security lifecycle.

SaaS spend is greater than IaaS and PaaS, combined—and 35% due to business-led IT strategies, outside of existing IT budgets, procurement, support, and security.

Business-led IT is the hidden side of the SaaS estate; the longest unguarded border.

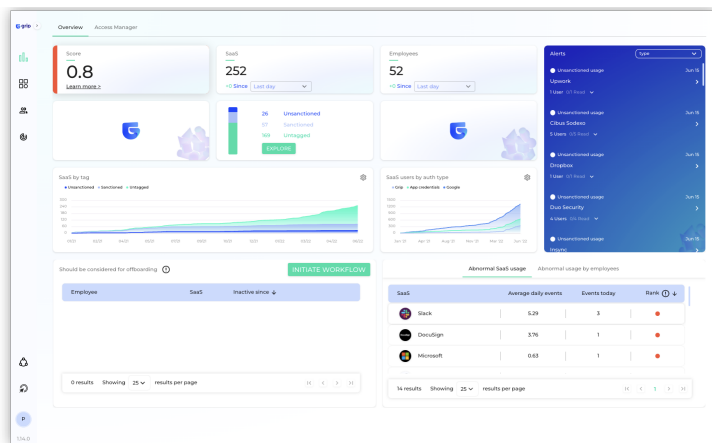
Gartner, 2022

Technology Overview

Customers rely on Grip to safeguard business-led IT strategy and modern work with frictionless security across their SaaS estate—no agents, no disruptions, no exceptions. Grip enables security teams through the four critical functions of SaaS security—discover, prioritize, secure, and orchestrate. Each customer needs personalized visibility and control over their SaaS attack surface without compromising performance, productivity, or protection. Grip pinpoints relevant SaaS risk, dangling and extant access to cloud services, websites, and private apps by anyone, from anywhere, at any time, on any device.

Zero-touch discovery

Automated discovery captures, graphs, and identifies your worldwide SaaS estate—managed and unmanaged, sanctioned and unsanctioned, guarded and unguarded.



Pinpoint real-world use, misuse, and abuse

Only Grip identifies which apps are being used across core-IT and business-led SaaS, prioritizing risks across 20,000+ SaaS apps—no agents, no disruptions, no exceptions. Unlike legacy solutions, Grip takes a business-led IT approach to spot usage patterns and trends, including newly discovered SaaS, zombie accounts, dangling access, and risky controls for modern work—customers and clouds, partners and portals, users and apps—anyone and anything.

Continuous monitoring and change detection

Take action on early warning signals and alerts for new, risky, or malicious apps and automate controls for SaaS today and SaaS yet to be deployed.

Grip's reality-based risk index highlights relevant, actionable threats and risks anywhere in your real-world SaaS attack surface, including dangling and overly permissive access, holdover and zombie accounts, and includes 10+ years of history.

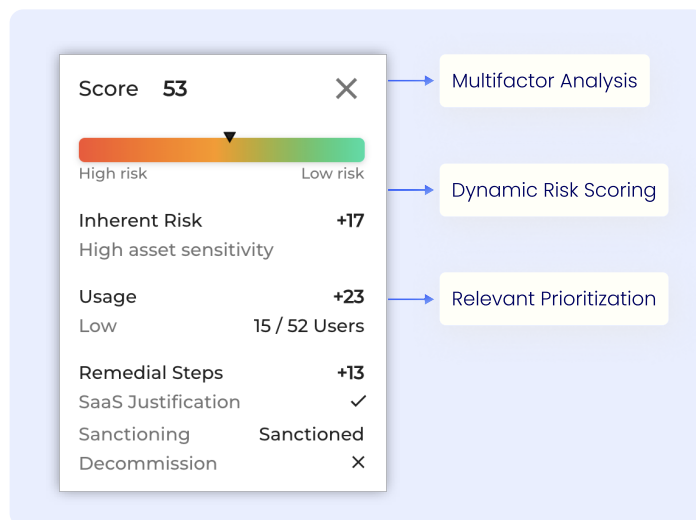


Figure 1.3 Reality-Based Risk Scoring, Usage, And Protection Schemas

Secure access and offboarding

Grip creates secure connections for any user accessing any app from any device at any time, on-demand protection without direct SaaS control. Apply universal safeguards to secure business-led SaaS without SSO tax.

Protect sensitive data with automated, validated offboarding to revoke access in minutes, not weeks.

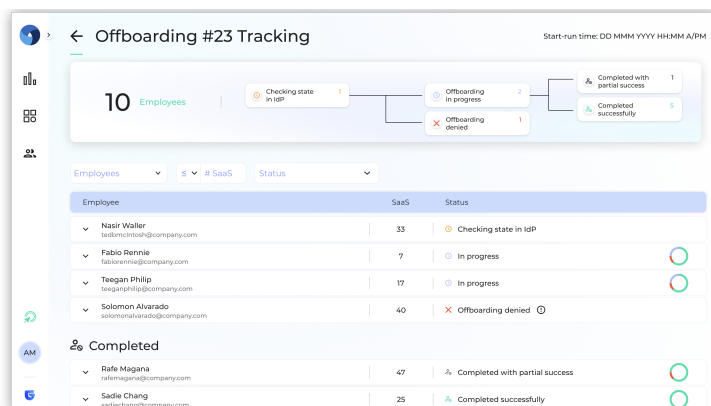


Figure 1.4 Automated Offboarding Pinned To Identity-Centric Access Orchestration And Revocation