

# Architecture Value Workshop

# Give us three hours and we'll give you a custom architecture map to overcome your high-risk access pain points.

At Cyolo, we know that enabling the business is typically at odds with securing the business, especially when it comes to third-party access. There is no question that expanding beyond your four walls is creating security nightmares for IT, Security and OT leaders.

The good news: We can help. With our unique and proven trust-less architecture, we give you the visibility and control you need to simultaneously enable and secure the business – without compromising either. You can securely manage who connects to what, what they can do, and even give oversight to the riskiest connections.

We also know that saying it is one thing and proving it is another. That is why we created our Architecture Value Workshop. We want to prove to you that our solution is technically capable of solving your most pressing and highest risk access-related challenges. Our goal is to save you both time and money with the workshop and ultimately make your organization faster, more secure, and more productive with the Cyolo Zero Trust Access platform.



### **VALUE FOR YOU**

- Gain a greater technical understanding of the Cyolo platform
- Receive a custom detailed technical map of your architecture
- 3. No risk, high reward
- 4. Reduce time to ROI
- Protect your organization from high-risk access threats

### What to Expect During the Architecture Workshop

The workshop includes up to three hours of meetings across various technical stakeholders to take a deeper dive into your existing infrastructure and tech stack. Security often plays a key role in the conversation from the perspective of features, functionality, and if applicable, compliance. There is no preparation needed for the workshop but if you have a recent audit you can bring, that will be helpful.

During the session, the combined team will work to understand the top challenges that need to be addressed, outline the desired future state, and document areas that require further research. The workshop begins with a brief technical overview of the Cyolo platform and its critical components, focusing on how it would potentially fit into your environment. We will then focus on key aspects of your network in detail, including high-risk users and critical applications which will dovetail into other areas.

#### TOPICS TO BE DISCUSSED WILL LIKELY INCLUDE:



- Operating systems
- Data centers (number and location)
- Key applications (SaaS, PaaS and IaaS)
- User workflows

- High-availability models
- Logging and reporting
- Virtualization
- RBAC

Each party will leave the session with a clear understanding of the other's requirements.

## What to Expect After the Architecture Workshop

Following the workshop, your Cyolo Solution Architect will deliver a high level design (HLD) of your key requirements, an analysis of each requirement, and a detailed explanation of your proposed solution(s). Additional details on data flows, end user experience, and security requirements will be covered both at an executive summary level and in a more comprehensive technical explanation.

With minimal investment of time and resources, we will build your optimal solution together.