

Business Value Workshop

Ensure Your Success by Quantifying Productivity and Time to Value

Enabling and securing your business in today's rapidly changing cyberthreat landscape is not easy. When investing in new security tools, you need confidence that the solutions you've chosen will quickly secure your business systems, save resources, increase productivity and when possible, even generate revenue.

Our Business Value Workshop is designed to demonstrate the results you can expect, empowering you to confidently move beyond the exploration stage.

What is the Business Value Workshop?

The Business Value Workshop is delivered as a working meeting (or short series of meetings) where we collaborate to quantify the specific value you can expect from the Cyolo Zero Trust Access solution in your environment.



**WE'LL QUANTIFY
THE VALUE CYOLO
BRINGS TO YOUR
BUSINESS IN
TERMS OF:**

- Monetary benefit
- Time savings
- Resource optimization
- Cost avoidance
- Risk reduction

How to Prepare for the Value Workshop

Prior to the Value Workshop, you will be asked to complete an Existing Environment Questionnaire. The questionnaire includes about a dozen questions on topics like how many users you have, sites you run, what solutions you have in place today, what your current costs are, etc. The more thorough your input is about your existing systems and costs, the more detailed and accurate Cyolo's value assessment will be. At the end of the workshop, Cyolo will deliver a value report specific to your infrastructure, tech stack, etc.

What to Expect During and After the Value Workshop

During the workshop, we will examine together the data from the Existing Environment Questionnaire to create a value model that demonstrates whether the Cyolo solution is a fit from both a cost/benefit and technology/business enablement perspective. Our analysis will also consider the impact of change on the people and processes to determine if our solution can be deployed with minimal disruption to business operations.

Following the workshop, you will receive a business case documenting our conclusions. In addition, Cyolo will deliver a report that includes key findings, methodology, graphics, and an appendix showing all the calculations used. This report can be shared throughout your organization as a clear demonstration of Cyolo's ability to solve the challenges at hand and provide real, quantifiable value in the process.