
INVOKE

**“BUSINESS
AUTOMATION IS A
JOURNEY; LET’S UNLOCK
IT’S POTENTIAL.”**

CASE STUDY

Morton Salt has
reduced processing
time by 75%

“

We challenged ourselves to rethink how we were doing business with a goal of being more efficient and effective. This joint solution represented a viable automation case that could support our uniquely different business segments and the decision was a slam dunk for us.”

Tim Wilson
Director of Supply Chain, Morton Salt



INVOKE helped a large manufacturer in the world **save over \$7M**
by fixing mislabeled inventory

KEY BENEFITS

\$7M+



RPA delivered in cost recovery to the business

<3 MO



Payback Period

ADDITIONAL BENEFITS

More accurate reporting



Comprehensive controls and checks



Our Client

Our client is an American multinational company and one of the largest chocolate manufacturers in the world.

Key Business Needs

1. Improve cost savings from inventory waste
2. Streamline and expand the process to all facilities.
3. Improve accuracy and speed of the data flowing through the process and identify improvement

Business Challenge

Each year our client has over \$7 billion worth of inventory flowing through its distribution centers. This inventory requires careful handling, special storage and has a short shelf-life. Throughout the course of business, incorrectly coded products occur as part of daily operations and when this happens the product is sold at distressed prices or even destroyed.

Solution

The automated process now runs every morning before the workday begins and captures mislabeled products informing distribution center and supply planning personnel who can quickly and accurately correct inventory. The final solution has the process owner working together with the robot. The automated solution can perform more repetitive checks between the different applications covering more data and relying on the process owner to perform additional investigations and look for other opportunities of improvement.

INVOKE helped a manufacturing company **save \$15k on a monthly basis**

KEY BENEFITS

\$15k+



In estimated monthly business savings

<2 MO



Payback Period

ADDITIONAL BENEFITS

Simpler tracking of work done throughout the day



Users time has been freed up



Our Client

Our client is an American multinational company and one of the largest chocolate manufacturers in the world.

Key Business Needs

1. Remove need to consistently monitor email inbox
2. Improve processing times
3. Free up time for user

Business Challenge

Our client must often send samples to their different clients and distribution centers. To do this users submit a pre-defined form into a shared email box. A team of users monitor this email box and enter the information into SAP to generate the samples to send. This takes up much of their time due to the fact they must consistently monitor the inbox, if not they may miss a critical sample order.

Solution

The robot will not check the inbox at three distinct times throughout the day, and it can also be run any other time the SME requests. It will read all the emails and judge which items it can work and which items must still be worked manually. It will process all the items it can and notify the users with a report on what has been worked and links to the remaining samples that must be worked by them, removing the necessity to continuously monitor the inbox.

INVOKE helped a manufacturing company **improve process efficiency by removing mundane tasks**

KEY BENEFITS

\$1m+



RPA delivered in cost recovery to the business

<3 MO



Payback Period

ADDITIONAL BENEFITS

Increasing productivity of the users



Consistent Delivery



Our Client

Our client is an American multinational company and one of the largest chocolate manufacturers in the world.

Key Business Needs

1. Improve cost savings by replacing mundane tasks
2. Improve accuracy of the process
3. Deliver consistency through the output of the product

Business Challenge

Everyday the business user must use SAP and retrieve and customize a report which can take anywhere from 20 to 60 minutes to create. This creates a downtime for other departments as they wait for the report to be prepared.

Solution

The automated process now runs every morning before the workday begins and generates these reports, so that when the business user begins their day the report is readily available. It is now possible to rely on the robot to produce the reports freeing up time and allowing the business user to focus on more value adding task.

INVOKE helped to automate 75% of effort and save 15,000 manhours by automating Cash Applications

IN V O K E

KEY RESULTS

15,000 

Manhours recaptured annually

<12 MO 

Payback Period

ADDITIONAL BENEFITS

Faster Cash Application



Comprehensive controls and checks



Our Client

Our client is an American Fintech company and a leading vendor in payments technology.

Key Business Needs

1. Realize cost savings by automating cash applications
2. Transform the processes to become exception-based
3. Improve accuracy and speed of data flowing through the process and identify additional improvements.

Business Challenge

Each year, our customer purchases (factors) over 1 million invoices worth over \$1 billion in aggregate. These invoices are to be paid by debtors either through ACH or checks, which needed to be manually processed by agents. Agents were required to login to the bank, search for or download remittances, and then manually apply every ACH or check in the backend financial system.

Solution

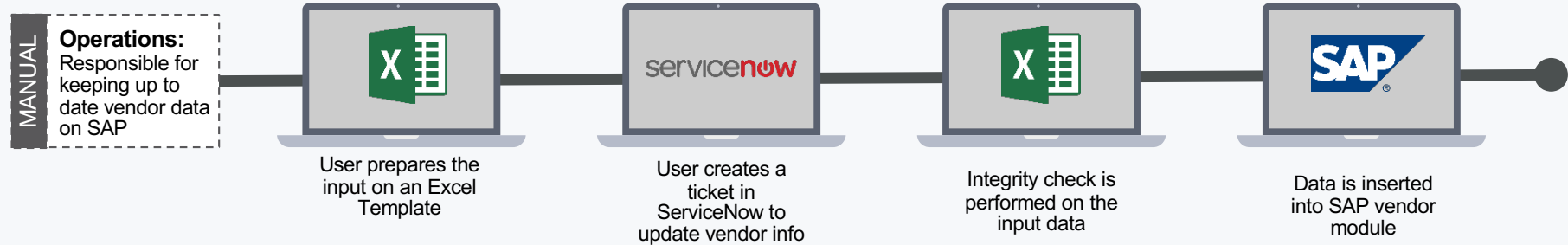
The automated OCR and Machine Learning processes now run overnight where Blue Prism applies payments for several thousand invoices per day. Any remaining items are provided in MI reports that are made available for the agents to assist in posting into the backend financial system. Additionally, the Cash Applications processes (ACH & Checks) are executed daily to post around 75% of the total volume, allowing the agents to spend their time on the remaining posting and looking for other opportunities for improvement.

IN V O K E

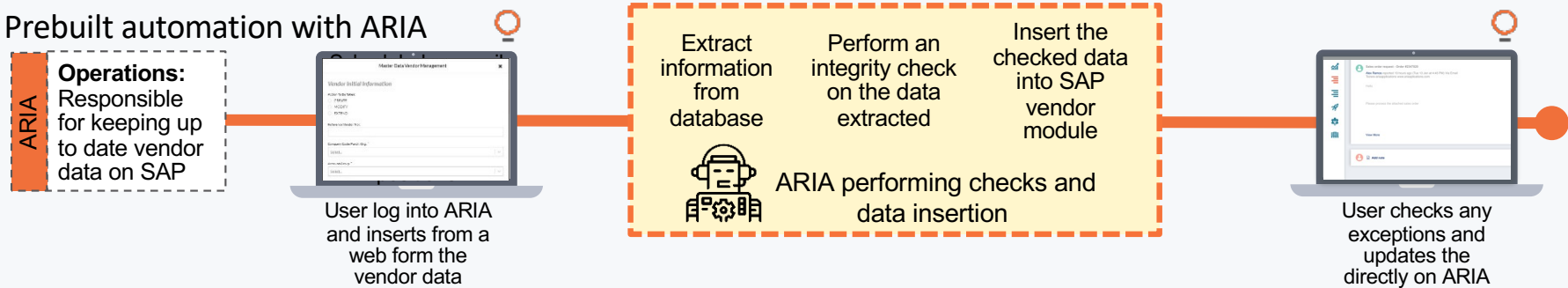
ARIA USE CASE

Robotics-based Vendor Onboarding on SAP

Prebuilt automation without ARIA



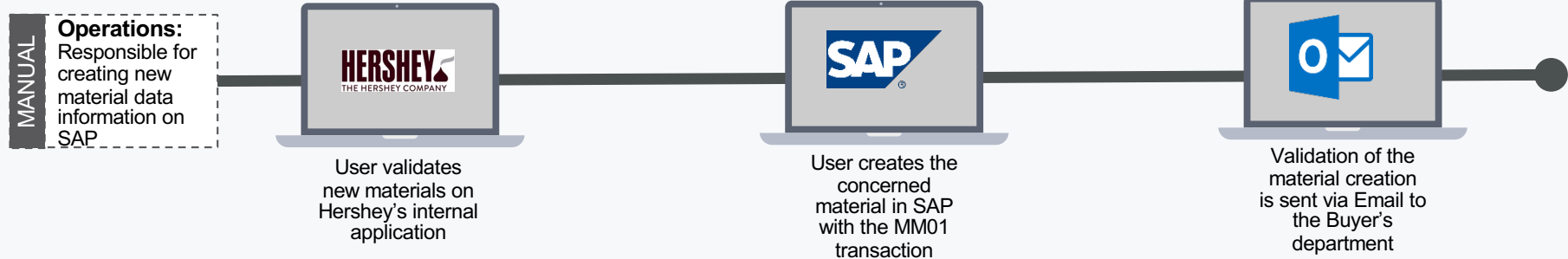
Prebuilt automation with ARIA



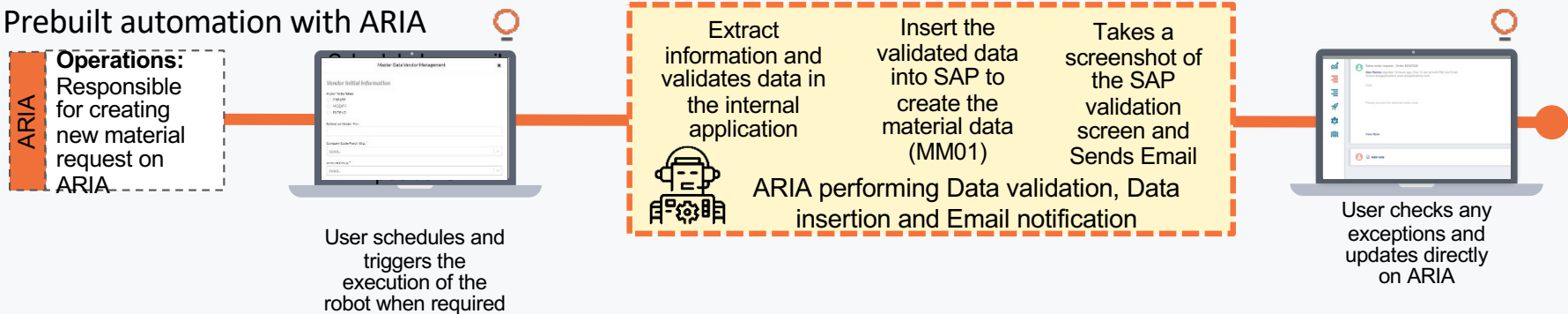
ARIA USE CASE

4 Intelligent Supply Procurement Management on SAP

Prebuilt automation without ARIA



Prebuilt automation with ARIA



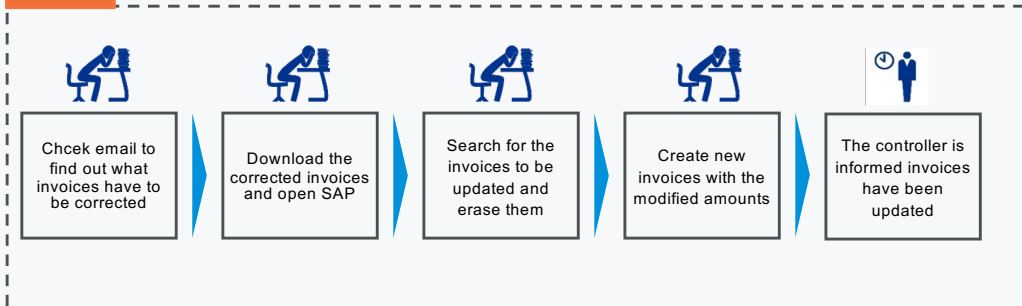
REVIEW AND RECONCILE INVOICE AMENDMENTS IN SAP

Use case: RPA

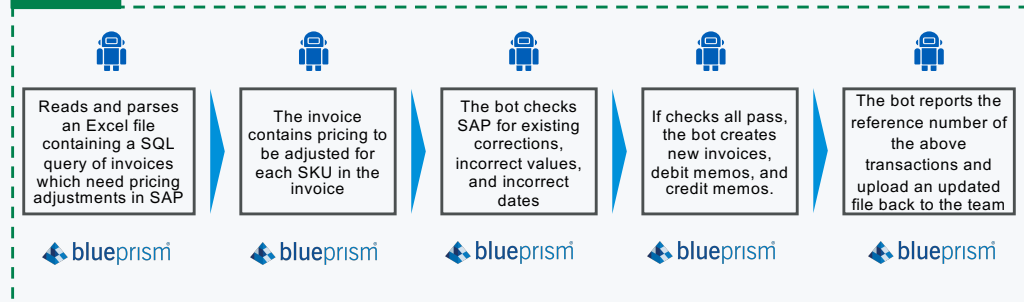
Opportunities for improvement

- There is a high volume of wrong invoices that need to be corrected due to human errors of changes in the order, missed payments or wrong quantities.
- This would impact on the cash flow as there was a big backlog of invoices to be processed and the backlog without hiring additional resources could not be reduced.

Manual



Automated



Benefits obtained



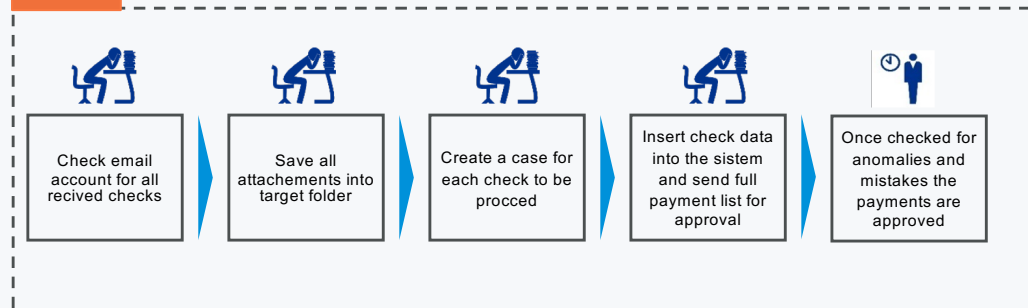
PAYMENT PROCESSING FOR HANDWRITTEN CHECKS

Use case: RPA + AI (Handwritten text analysis) + BPM

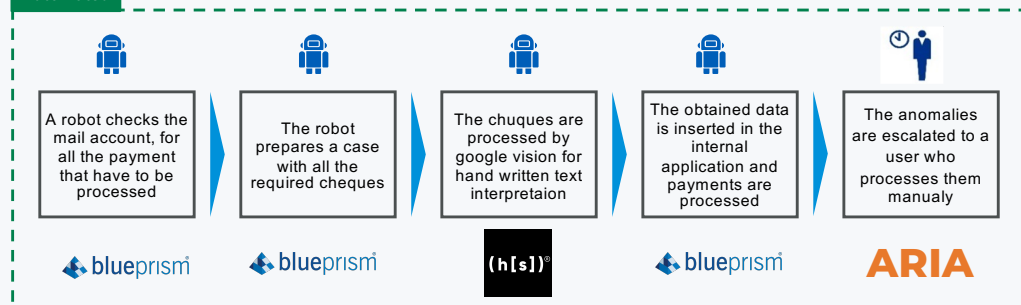
Opportunities for improvement

- High volume process with a strong manual component during analysis of the check to be processed.
- The process is also characterized by a large amount of manual mistakes resulting in severe penalties and implementation of additional control points

Manual



Automated



Benefits obtained



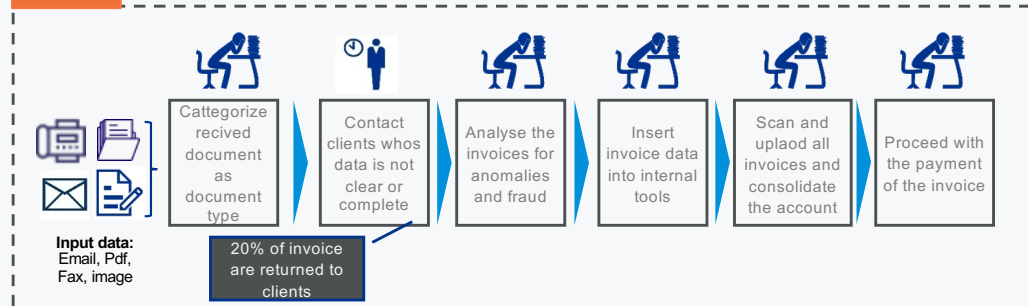
INVOICE DATA EXTRACTION AND CLASSIFICATION

Use case: RPA + AI + BPM

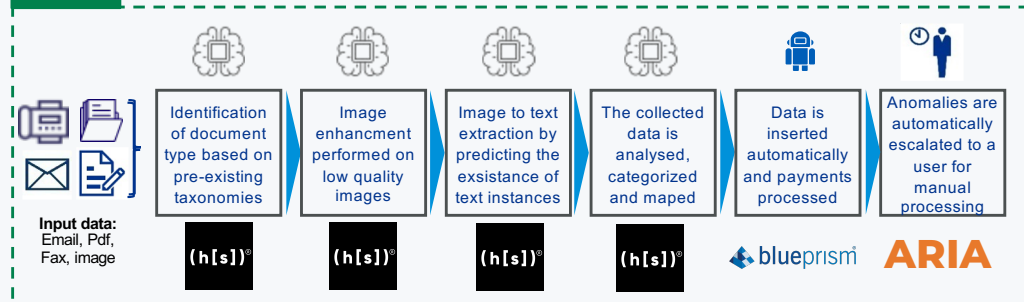
Opportunities for improvement

- High volume process with a strong manual component during the insertion of the invoice in the company system.
- The process involves analyzing different files to identify invoice data and its subsequent insert it into an internal system while verifying that there are no possible anomalies.
- Due to the manual nature of the process, errors are often found in the details of the invoice inserted and the process is very time consuming not scalable without increasing the current FTE's involved

Manual



Automated



Benefits obtained



ARIA USE CASE

2 Intelligent Inventory Reconciliation - Label Mismatch

